

Training Cost Benefit Analysis

Cost	Benefit
HVAC Class 140	<u>Revenue Increase</u>
Cust Svc Class 140	1 lease in 4 years
CPO Class 225	875 * 12 mos = 10,500
total 505	10,500 / 4 yrs = 2,625.00
<u>Production Loss</u>	2,625 / 12 mos = 218.75 per month
4 days at 20.00hr	Year Total 2,625.00
total 640	
Total Cost 1145	1 referral every 5 years
100% production loss	1 lease in 5 years
	875 * 12 mos = 10,500
150% production loss 1465	10,500 / 5 yrs = 2,100
	2,100 / 12 mos = ??? per month
	Year Total 2,100
	<u>Efficiency/Profitability</u>
Based on a property with 300 units	Avg 20.00 per hour = 41,600 annual
and a 60% turnover = 180 units per year	Save 5 minutes a day
	.33 * 5 = 1.65 Per day
	1.65 * 250 days = 412.50 per employee
	Year Total 412.5
Total Value	<u>Expense Reduction</u>
Revenue 4,725.00	Save 1 A/C Unit 450 450
Efficiency 412.5	Save 1 Appliance 275 275
Expenses 2,285.00	30.00 per month pool chemicals 360
Turnover 20,800	5.00 per turn 180*5.00 900
Per Property 28,222.50	1.00 per unit vacant electric 300
	Year Total 2285
	<u>Employee Turnover</u>
	1 employee = 50 - 150% of salary
	1 ea @ 20.00 = 41,600 yr
	50% = 20,800 per employee
	Year Total 20,800
	Total Value Per Property 28,222.50